

Key figures Q2/2013 and 1-6/2013

in million euros	Sales		EBIT		EBIT margin	
	Q2	1-6	Q2	1-6	Q2	1-6
Laundry & Home Care						
2013	1,186	2,363	167	342	14.1%	14.5%
2012	1,147	2,254	153	310	13.3%	13.7%
organic	5.8%	6.9%	-	-	-	-
2013 adjusted ¹⁾	-	-	182	358	15.3%	15.2%
2012 adjusted ¹⁾	-	-	167	327	14.5%	14.5%
Beauty Care						
2013	923	1,796	135	259	14.6%	14.4%
2012	921	1,782	131	252	14.3%	14.1%
organic	2.8%	3.4%	-	-	-	-
2013 adjusted ¹⁾	-	-	138	268	14.9%	14.9%
2012 adjusted ¹⁾	-	-	133	257	14.4%	14.4%
Adhesive Technologies						
2013	2,138	4,082	333	646	15.6%	15.8%
2012	2,099	4,099	327	610	15.6%	14.9%
organic	3.6%	1.3%	-	-	-	-
2013 adjusted ¹⁾	-	-	362	682	16.9%	16.7%
2012 adjusted ¹⁾	-	-	330	619	15.7%	15.1%
Henkel						
2013	4,286	8,319	607	1,172	14.2%	14.1%
2012	4,206	8,214	583	1,121	13.9%	13.6%
organic	4.0%	3.2%	-	-	-	-
2013 adjusted ¹⁾	-	-	660	1,260	15.4%	15.1%
2012 adjusted ¹⁾	-	-	609	1,160	14.5%	14.1%

Henkel	Q2/2012	Q2/2013	Change	1-6/ 2012	1-6/ 2013	Change
Earnings per preferred share in euros ²⁾	0.91	0.96	5.5%	1.75	1.87	6.9%
Adjusted EPS per preferred share in euros ²⁾	0.96	1.07	11.5%	1.81	2.03	12.2%
Adjusted EPS per preferred share in euros (2012 before IAS 19 revised)	0.97	1.07	10.3%	1.84	2.03	10.3%

Changes on the basis of figures in thousand euros

¹⁾ Adjusted for one-time charges/gains and restructuring charges

²⁾ Q2/2012 and 1-6/2012 adjusted in application of IAS 19 revised (see notes in the Quarterly financial report Q2 2013 on page 33)